

G. David Carter | Member

david.carter@innovistalaw.com RICHMOND: 804.729.0052 WASHINGTON: 202.869.1502

October 2, 2018

VIA ECFS

Marlene H. Dortch Office of the Secretary Federal Communications Commission 445 12th Street, S.W. Washington, D.C. 20554

Re: Notice of *Ex Parte*

In the Matter of Updating the Intercarrier Compensation Regime to

Eliminate Access Arbitrage, WC Docket No. 18-155

Dear Ms. Dortch:

On October 2, 2018, Ronald Laudner and Jeff Roiland, the CEOs of OmniTel Communications and BTC, Inc. d/b/a Western Iowa Networks, respectively (collectively the "CLECs"), and Gary Blosser, co-founder of the Amish and Mennonite Conference Line, met with Jamie Susskind, Chief of Staff to Commissioner Carr, to discuss matters related to the above-referenced proceeding. Myself and my colleague, John Nelson, also attended as the CLECs' counsel. The presentation attached as **Exhibit A** was used during the discussion.

During our meeting with Ms. Susskind we focused primarily on the developments in the Access Stimulation NPRM Docket that have occurred since our prior meeting with Ms. Susskind on August 14, 2018. Those developments include: (1) the findings and conclusions reached in the Expert Report of Dr. Daniel E. Ingberman; (2) the 750-plus comments filed by consumers thus far supporting access stimulation and free conferencing services; and (3) the benefits free conference calls provide to discreet minority groups like the Amish and Mennonite communities spread across the United States.

In summarizing the Expert Report of Dr. Daniel E. Ingberman (attached hereto as **Exhibit B**), I noted Dr. Ingberman's important economic analysis regarding the access stimulation regime, including his conclusion that the current regime: (1) does not harm consumers; (2) is efficient; and (3) will not become more efficient by imposing new regulations or reallocating access stimulation traffic away from the access-stimulating CLECs. I thereafter explained how these conclusions do not support the reforms proposed in the Access Stimulation NPRM and how such reforms are unnecessary because of the cost savings long-distance carriers are experiencing via the Commission's continued investigation and lowering of Aureon's CEA rate and the Commission's recent decision to investigate (and likely lower) South Dakota Network's CEA rate.

We then discussed a few of the 750-plus comments filed by consumers in the Docket thus far, which collectively show that free conference calls provide numerous benefits to citizens nationwide – particularly Veterans, minority communities, and those involved in twelve-step addiction support programs. Mr. Laudner reiterated this point, explaining how free conferencing benefits not just American businesses, but also individuals and non-profit organizations. Mr. Laudner described how OmniTel Communications has developed Veteran support conference lines that allow Veterans to talk to each other, doctors, and mental health professionals about post-service-related issues and how free conference lines are also an important mode of communication during Iowa's presidential primary and during and after national emergenices, such as pandemics or terrorist attacks. Mr. Blosser provided Ms. Susskind with an overview of how free conferencing services support minority groups like America's Amish and Mennonite populations, who use free conferencing services to not only relay daily news updates, healthcare services, natural disaster updates, and religious services, but also as a way to retain and pass on the Amish and Mennonite history and the Pennsylvania German language. In making these points, Mr. Blosser referenced sections of German Language: Cradle of Our Heritage, by Amos B. Hoover (attached hereto as Exhibit C), wherein the Amish and Mennonite Conference Line and the effect the service has on preserving the Amish and Mennonite history and language is discussed

In concluding our meeting, I reiterated that the CLECs' main concern with the Access Stimulation NPRM and the Commission's actions thus far is the Commission's failure to obtain the data, evidence, and facts that are necessary for it to reach a well-reasoned decision. I requested that Ms. Susskind convey these concerns to Commissioner Carr. Ms. Susskind requested that the CLECs continue to update Commissioner Carr's office with regard to developments in the docket, including their efforts to have data requests issued to the IXCs and CEA providers. A copy of the requests proposed by the CLECs is attached hereto as **Exhibit D**.

Pursuant to Section 1.1206 of the Commission's rules, ¹ a copy of this letter is being filed via the Commission's electronic comment filing system ("ECFS"). If you have any questions, please do not hesitate to contact me.

Sincerely,

G. David Carter

cc: Jamie Susskind

G. Narid Carte

John C. Nelson, Jr., Esq.

47 C.F.R. § 1.1206.